



# 2017 RATE SHEET

## OUR MISSION IS TO GUARANTEE ABSOLUTE CUSTOMER SATISFACTION TO EACH AND EVERY CUSTOMER

**Haulout Rates:** Haulout includes a basic pressure wash, vessel set-up, and launch. Owner will deliver the vessel to Bay Marine Boatworks (BMB) on an agreeable starting date and time, and will take delivery at the same location upon completion of all authorized work. A 2-hour time window will be scheduled to accommodate the vessel haul out.

<b>Up to 40'</b>	\$12.50 per foot	<b>Additional straps (3 - 4 total)</b>	\$100.00
<b>41' to 50'</b>	\$13.50 per foot	<b>Additional straps (5 - 6 total)</b>	\$200.00
<b>51' to 59'</b>	\$14.50 per foot	<b>Remove excess marine growth</b>	\$112.00/hour
<b>60' to 69'</b>	\$17.50 per foot	<b>Waste Disposal Fee</b>	\$50.00/bag
<b>70' and up</b>	Call for pricing	<b>Additional blocking, if required</b>	\$112.00/hour
<b>Emergency Haulouts</b> Add \$300/hour and \$5.00/foot to above rate			

### BAY MARINE BOATWORKS PROVIDES ALL CUSTOMERS FLAT RATE QUOTATIONS

If time and materials pricing is requested, the following rates will apply

#### ONSITE

<b>General Labor</b>	\$112.00/hour
<b>Mechanical Onsite Labor</b>	\$128.00/hour
<b>Emergency General Labor</b>	\$168.00/hour
<b>Overtime General Labor (Time and a half)</b>	\$168.00/hour (8-12 total hours in one day)
<b>Double Time General Labor</b>	\$224.00/hour (Over 12 hours in one day)
<b>Yard Used Consumables</b>	\$5.00/hour
<b>Travelift Charges, beyond haulout</b>	\$300/hour, ½ hour minimum
<b>Reposition Boat Stands, with lift</b>	\$300 flat
<b>Reposition Boat Stands, no lift</b>	\$112.00/hour, ½ hour minimum
<b>Forklift Rate</b>	\$150.00/hour, ½ hour minimum
<b>Crane Rate</b>	\$300/hour, ½ hour minimum
<b>Unstep/Step (Rigging not included)</b>	Up to 40' \$300 flat, 41' and over \$112/hour + materials + crane time

#### OFFSITE

Travel, mileage, and tolls will be added to each offsite project. Credit card or alternative payment information must be provided, with a signed work order, prior to start of project

<b>Offsite Labor</b>	\$128.00/hour
<b>Overtime Offsite Labor</b>	\$192.00/hour (8-12 total hours in one day)
<b>Double Time Offsite Labor</b>	\$384.00/hour (Over 12 hours in 1 day)
<b>Mechanical Diagnostic Inspection</b>	\$128.00/hour @ minimum of 2 hours
<b>Yard Used Consumables</b>	\$5.00/hour
<b>Project Specific Material</b>	As needed basis

### **BOTTOM PAINTING PACKAGES – Call for pricing today!**

Bottom Painting Packages include haul, wash, set and launch, single pass abrasion of intact paint, and rolled on anti-fouling paint. Move stands and prepare and paint pad areas.

Packages are for mono-hull fiberglass sailboats only. Additional costs will apply for steel, aluminum, and wood vessels.

\*\*BMB also specializes in racing bottoms, topside painting, and deck painting. Please contact us for details!\*\*

#### LAYDAYS AND STORAGE

Laydays are applicable, but not limited to, when BMB is awaiting authorization to begin work, if do-it-yourself (DOW) work interferes with BMB work, when owner is awaiting insurance claim approval, and/or if BMB is awaiting deposits or payments on past due amounts.

<b>Drydock Laydays</b>	\$4.00/foot/day
<b>Dockside Laydays</b>	\$2.00/foot/day
<b>Mast Storage on Cart</b>	\$25.00/day
<b>Mast Storage on Rack</b>	\$10.00/day

310 W. Cutting Blvd. Richmond, CA 94804 \* Office (510)237-0140 Chandlery (510)234-7960  
office@baymarineboatworks.com  
www.baymarineboatworks.com

All rates are subject to change without notice. Effective July 17, 2017



# 2017 YARD INFORMATION

## **Bay Marine Boatworks (BMB) Yard Information**

- Office Hours 7:30 am – 4:00 pm Closed weekends and some holidays.
- Chandlery Hours 7:30 am – 4:00 pm Closed weekends and some holidays.
- Cutting driveway gate access 5:00 am – 7:00 pm Monday – Friday, excluding some holidays.
- Bay Marine gate access 6:30 am – 5:00 pm Monday – Friday, excluding some holidays.
  - An access code is available for walk in traffic 7 days a week, 365 days a year
  - Vehicles are allowed to park in the designated areas only and will do so at the owners own risk. BMB assumes no responsibility for loss or damage that may occur.
- Pets are allowed on the premises, however it is the sole responsibility of the customer to look after and clean up after their pet.
- Guests must mind all posted signs and facility notices.
- Smoking permitted in designated areas only.
- Restroom and shower access is available 24 hours per day.
- Free Wi-Fi and a comfortable customer area with work area available.
- Several restaurants and retail businesses just blocks away in Point Richmond.

## **Health, Safety and Environmental Rules and Regulations**

- BMB complies with all Federal, State and local laws regarding health, safety and the environment. The following restrictions MUST be adhered to:
  - Absolutely no sanding or grinding allowed by Do It Yourselfers. Exceptions can be made on a case-by-case basis with approval from the environmental manager.
  - Do not dump or leave oils, thinners, solvents, resins, antifreeze, or other hazardous materials in the yard. If you require help with disposal of these items, disposal fees including labor, materials and fees will be charged.
  - Your work area must be cleaned on a daily basis. If the area is left for BMB to clean, the cost will be added to your invoice on a time and materials basis.
- You are welcome to work on your boat, however we will require proof of insurance to haul and setup your boat.
- NO SUBCONTRACTORS are allowed in the yard without prior written approval of the yard management.
- Please note:
  - Only BMB employees may move boat stands, shift pads, or move blocks or boat trailers.
  - BMB does not loan tools, equipment or supplies of any kind. Our workshops and heavy equipment including, but not limited to our forklifts, crane, and Travelift are off limits to customers.
  - Only BMB employees may perform “Hot Work” (i.e. welding, open flame.), spray painting, or sand blasting.
  - Only BMB employees are allowed to adjust scaffold systems. Customers may provide their own scaffolding after management approval.
  - No unfurling, hoisting sails or going aloft when vessel is stored in yard.

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